
**RECOMMENDATIONS FOR MIDDLETON AREA DEVELOPMENT CORPORATION
REVOLVING FUND LOANS**

- Uses:** For fixed assets only – real estate, equipment and/or machinery.
- Limits:** \$100,000 maximum with private/other funding at a minimum of 2/1 ratio. (i.e. \$200,000 private to MADC's \$100,000).
- Job Creation:** Can lend up to \$20,000 per full time equivalent.
- Rate:** Prime plus 2% with floor of 4%. To be repriced annually.
- Terms:** Equipment/machinery – 5 to 7 years
Real Estate – 15 years
Repayment monthly
- Fees:** No more than 2%
- Costs:** Any out of pocket expenses must be paid by borrowers.
- Eligibility:** Business located within Middleton City Limits.
No refinancing.
No rolling stock.
Some soft costs.
No investment property – must be at a minimum 80% owner occupied.
Commercial use only.
ACH/AFT payments required.
10% equity injection a minimum, in some cases more may be required.
Personal guarantees of all owners of business.
- Approval Process:** Application to be filled out by applicant.
Must provide 3 years of past tax returns (for existing business) and 2-3 years projection of income and expenses.
Personal Financial Statements required on all owners of businesses.
Business plan required.
Credit checks will be done on individuals and businesses.
Once completed application is presented, MADC will approve or deny the request.
MADC will pass on their recommendations to the City.